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with that you require to acquire those every needs in the same way as having significantly cash? Why don't you try to acquire something basic in the beginning? That's something that will guide you to understand even more just about the globe, experience, some places, next history, amusement, and a lot more?

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## **Dental Practice Transition: A Practical Guide to ...**

Dental Practice Transition is not without its weaknesses. The chapter on internal

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marketing deals with many dentist-patient communication issues, but spends little time on treatment plan presentation, the management of patient anxiety, or motivating patients to make lifestyle changes to improve their oral health.

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Conducting a transition

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is often one of the most important decisions that owner-dentists make, both emotionally and financially. For the greatest probability of transition success, it's best to work with an outside advisor who understands all the components that comprise a transition, not just parts of it.

## **What Exactly is a Dental Practice**

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Jim Clark, Benco  
Dental's Head of  
Practice Transitions,  
has done it all. During  
his 30-year career, Dr.  
Clark purchased and  
sold multiple practices,  
merged with (and  
departed from) a DSO,  
served as a military  
dentist and worked as  
an education specialist  
for a prominent  
implant manufacturer.

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He's passionate about helping dentists like you ...

## **Dental Practice Transitions and Sales | Benco Dental**

Are your practice systems and processes running smoothly? If not, bring in a dental practice management specialist to help.

Digitizing and going paperless is a "must-do." You have time to do it, and it will

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become an important  
asset in your dental  
practice transition. 10+  
Years from Dental  
Practice Transition

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Transitions: How to  
Prepare for a ...**

This CE course will help  
one develop an in-  
depth understanding of  
the business, legal and  
practical  
considerations  
necessary to execute  
the ideal practice



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transaction from both a  
buyer and seller's  
perspective, whether  
you are looking to  
expand your practice  
through acquisition or  
develop transition  
plans with minority  
equity through ...

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...

An important transition  
in your professional life  
as a dentist is planning

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to retire or relocate your practice, or as a recently certified dental professional finding and purchasing an established practice. Selling or buying a dental practice can be a challenging, complex and time-consuming process and requires solid advice and sound guidance ...

### **Dental Practice Transitions: Buying**

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ADA Practice Guide To  
Transitions (ADAPT), a  
service offered by the  
ADA, makes the  
process of entering or  
leaving a dental  
practice more  
predictable and  
successful. ADAPT  
helps practice owners  
find the right associate  
to hire or a buyer who  
will carry on their  
legacy. Alternatively,  
ADAPT finds the right  
associateship for

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dentists looking for a  
job or...

## **ADA Practice Transitions - greater stlouisdentalsociety. org**

Transitioning into a  
dental practice as a  
young professional or  
transitioning out as a  
veteran practitioner  
both represent  
professional milestones  
that, unfortunately, are  
often extremely  
stressful given their

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inherent financial and professional importance.

## **Planning a Successful Dental Practice Transition | DentistryIQ**

Are you looking for a dental practice that stands out? Practice Transition Partners offers a selection of premier practice opportunities across the country. How can we help you today?

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Whether you are looking to buy or sell a dental practice, our experienced team will help you realize the possibilities.

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buying an existing practice with helpful information on business systems, marketing, staffing, and money management.

## **Dental Practice Transition: A Practical Guide to ...**

Every practice transition is unique - and takes time and effort. ADA Practice Transitions helps you find the right match

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while taking the uncertainty out of the process. The service is open to everyone; however, ADA members benefit from preferred pricing that can save a significant amount of money compared to many of the options currently available.

## **ADA Practice Transitions - Home**

Whenever I hear that a dental professional is



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thinking about buying a practice or has just gone through with a purchase, the first question that springs to my mind is, Do you have a plan for transitioning the employees? Practice transitions are fascinating because they touch upon nearly every HR issue possible — from your underlying policies ...

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**employees after a  
practice purchase ...**

Henry Schein  
Professional Practice  
Transitions, Inc. is a  
national leader in  
dental practice  
transitions. A  
subsidiary of Henry  
Schein, Inc. they  
provide expert  
guidance for selling  
and buying dental  
practices, assessing  
partnership and  
associateship  
opportunities, and

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performing dental  
practice appraisals and  
valuations.

## **Buying a Prosthodontic Dental Practice | Henry Schein ...**

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