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- Negotiation Skills Scale helps individuals explore how well they negotiate to get what they want without manipulating or alienating other people. These sections serve as avenues for individual self-reflection, as well as group experiences revolving around

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- Negotiation Skills Scale helps individuals explore how well they negotiate to get what they want without manipulating or alienating other people. These sections serve as avenues for individual self-reflection, as well as

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group experiences revolving around identified topics of importance.

The Communication Skills Workbook - Whole Person

The Assessments, Journaling Activities, and Educational Handouts in The Conflict Management Skills Workbook are reproducible and ready to be photocopied for participants' use.

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Assessments contained in this book focus on self-reported data and are similar to ones used by psychologists, counselors, and therapists.

The Conflict Management Skills Workbook - Whole Person

It identifies five styles of negotiating and provides tools to help you understand which ones work for you

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under different circumstances. As a result, the book is a good prerequisite for making the...

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NEGOTIATION

PROCESS When you receive an offer or preferably “Multiple Simultaneous Offers” begin the following step-by-step procedure that will lead to

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greener pastures. Step 1. Request your offer in writing. Page 3 Step 2. Fill out the “Negotiation Worksheet” with the information from your offer. Pages 4 – 6 Step 3.

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Gihan Aboueleish
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